

# SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-C

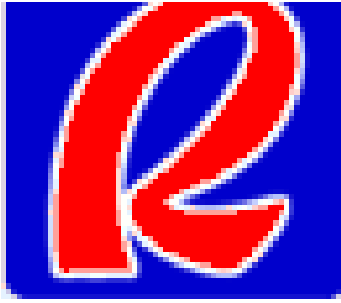
### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)  
Jan 26, 2018
2. SEC Identification Number  
93269-A
3. BIR Tax Identification No.  
000-361-376-000
4. Exact name of issuer as specified in its charter  
Robinsons Land Corporation
5. Province, country or other jurisdiction of incorporation  
Metro Manila, Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office  
Level 2 Galleria Corporate Center, EDSA cor. Poveda St. Ortigas Center, Pasig City  
Postal Code  
1100
8. Issuer's telephone number, including area code  
(632) 6337631 to 40
9. Former name or former address, if changed since last report  
N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA
 

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	4,093,830,685
11. Indicate the item numbers reported herein  
Others

*The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.*





## Robinsons Land Corporation RLC

**PSE Disclosure Form 4-31 - Press Release**  
*References: SRC Rule 17 (SEC Form 17-C)*  
*Section 4.4 of the Revised Disclosure Rules*

### Subject of the Disclosure

Press Release

### Background/Description of the Disclosure

Please see attached a press release entitled "RLC sets Final Terms for Stock Rights Offer of 1.1 Billion Common Shares".

### Other Relevant Information

N/A

### Filed on behalf by:

<b>Name</b>	Rosalinda Rivera
<b>Designation</b>	Corporate Secretary



**ROBINSONS LAND  
CORPORATION**

43/F ROBINSONS EQUITABLE, ADB AVENUE CORNER POVEDA ROAD, ORTIGAS CENTER 1605 PASIG CITY, PHILIPPINES  
TELEPHONE NOS.: 395 2500 / 633 7631

*Via EDGE*

25 January 2018

**PHILIPPINE STOCK EXCHANGE, INC.**

3/F Tower One and Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

Attention: **Mr. Jose Valeriano B. Zuño III**  
OIC, Head of Disclosure Department

**PHILIPPINE DEALING & EXCHANGE CORP.**

37/F, Tower 1, The Enterprise Center  
6766 Ayala Ave., cor. Paseo de Roxas, Makati City

Attention: **Vina Vanessa S. Salonga**  
Head, Issuer Compliance and Disclosure Department (ICDD)

**Re: Press Release – RLC sets Final Terms for Stock Rights Offer of 1.1 Billion Common Shares**

Ladies and Gentlemen:

Please be informed that Robinsons Land Corporation (RLC) is releasing to the press the attached statement regarding RLC's stock rights offer.

Thank you.

Respectfully,

  
**FREDERICK D. GO**  
President and Chief Operating Officer



43/F ROBINSONS EQUITABLE, ADB AVENUE CORNER POVEDA ROAD, ORTIGAS CENTER 1605 PASIG CITY, PHILIPPINES  
TELEPHONE NOS.: 395 2500 / 633 7631

25 January 2018

### **RLC sets Final Terms for Stock Rights Offer of 1.1 Billion Common Shares**

Robinsons Land Corporation ("RLC or the "Company") announced that it has fixed the final terms for its stock rights offering of 1.1 Billion common shares (the "Rights Shares") to stockholders as of record date 31 January 2018. Each Eligible Shareholder is entitled to subscribe to one (1) common share for every 3.7217 common shares held as of record date at an offer price of PHP18.20 per Rights Share. The offer price is based on the 45-day volume-weighted average price of RLC common shares listed at the PSE at a discount of 16.0%.

The stock rights offer will commence at 9:00 a.m., Manila time, on 02 February 2018 and end at 12:00 noon, Manila time, on 08 February 2018.

The Company intends to use majority of the proceeds from the Offer to finance the acquisition of land located in various parts of the country for all of the Company's business segments.

JG Summit Holdings, Inc. ("JGS"), RLC's controlling shareholder, has expressed its full support for the Company's proposed Offer. JGS commits to purchase not just its entitlement of the Rights Shares, but also any unsubscribed Rights Shares after the mandatory second round of the SRO. Thus, if any shareholder fails to subscribe to all the Rights Shares, JGS, through the Underwriter, will take up any remaining unsubscribed Rights Shares after the mandatory second round of the Offer. Should JGS fail to subscribe to all the remaining Rights Shares, BPI Capital Corporation will take up any remaining unsubscribed Rights Shares pursuant to its role as Underwriter.

RLC has appointed BPI Capital Corporation as Sole Issue Manager, Bookrunner and Underwriter.

For more information, please visit [www.robinsonsland.com/stock-rights-offer/](http://www.robinsonsland.com/stock-rights-offer/). Any question related to the Offer may be directed to the following:

**Georgia V. Guiang**  
Associate Director  
BPI Capital Corporation  
Tel. No. 845-5696  
vgguiang@bpi.com.ph

**April Ria M. Ng Uy**  
Associate Director  
BPI Capital Corporation  
Tel. No. 845-5352  
armnguy@bpi.com.ph

## About RLC

RLC is one of the Philippines' leading real estate developers in terms of revenues, number of real estate assets, number of projects and total project size. It is engaged in the development of mixed-use properties, namely, the development and operation of shopping malls, office buildings and hotels, as well as horizontal and vertical residential housing developments, including socialized housing projects located in key cities and other urban areas nationwide.

As of 30 September 2017, RLC had PHP136.52 billion in total assets. Total equity amounted to PHP65.99 billion, of which PHP65.71 billion was attributable to equity holders of the parent company.

For the first nine months of calendar year 2017 and ending on September 30, RLC reported total consolidated revenues of PHP16.64 billion. EBITDA for the same period was PHP9.39 billion, 4.1% higher than 2016 EBITDA of PHP9.02 billion. Net income for the same period was PHP4.57 billion, 1.5% higher than 2016 net income of PHP4.50 billion.

RLC adopts a diversified business model, with both an "investment" component, in which the Company owns, develops, and operates real estate projects (shopping malls, office buildings and hotels) to be rented out, and a "development" component, in which RLC develops real estate projects for sale (residential condominiums, upper-middle to high-end residential developments and low and middle-cost lots and houses in its subdivision developments).

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This announcement does not constitute or form part of and should not be construed as an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Company or any of its subsidiaries or affiliates in any jurisdiction or as an inducement to enter into investment activity. No part of this document, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. This document is not financial, legal, tax or other product advice.