

SEC Number 93269-A  
File Number \_\_\_\_\_

**ROBINSONS LAND CORPORATION  
AND SUBSIDIARIES**

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(Company's Full Name)

**43F Robinsons Equitable Tower, ADB Ave.  
Ortigas Center, Pasig City**

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(Company's Address)

**397-1888**

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(Telephone Number)

**June 30, 2011**

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(Quarter Ended)

**SEC Form 17-Q**

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(Form Type)

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Amendment Designation (If applicable)

**CN 000452R - Listed**

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(Secondary License Type and File Number)



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**SECURITIES AND EXCHANGE COMMISSION**

**SEC FORM 17-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER**

1. For the quarterly period ended **June 30, 2011**

2. Commission identification number **93269A**

3. BIR Tax Identification No. **000-361-376-000**

4. Exact name of issuer as specified in its charter

**ROBINSONS LAND CORPORATION**

5. Province, country or other jurisdiction of incorporation or organization

**MANILA, PHILIPPINES**

6. Industry Classification Code:  (SEC Use Only)

7. Address of issuer's principal office Postal Code

**43F Robinsons Equitable Tower, ADB Ave., Ortigas Center, Pasig City**

8. Issuer's telephone number, including area code

**397-1888**

9. Former name, former address and former fiscal year, if changed since last report

**Not applicable**

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class

Number of shares of common  
stock outstanding and  
amount of debt outstanding

**Common**  
**Registered bonds payable**

**4,093,830,685 shares**  
**₱15,000,000,000.00**

11. Are any or all of the securities listed on a Stock Exchange?

Yes [ / ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

**PHILIPPINE STOCK EXCHANGE**

**COMMON STOCK**

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ / ] No [ ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ / ] No [ ]

## **PART I--FINANCIAL INFORMATION**

### **Item 1. Financial Statements.**

Financial Statements and, if applicable, Pro Forma Financial Statements meeting the requirements of SRC Rule 68, Form and Content of Financial Statements, shall be furnished as specified therein. **See Exhibit II**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**See Exhibit I**

## **PART II--OTHER INFORMATION**

The Company's retained earnings include accumulated equity in undistributed net earnings of investee companies and affiliates amounting to ₱376 million as of June 30, 2011 and ₱ 359 million as of September 30, 2010. This amount is not available for dividend declaration until received in the form of dividends from subsidiaries.

**SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

		
Issuer	<b>LANCE J. GORONGWEI</b>	<b>FREDERICK D. GO</b>
Signature & Title	Vice-Chairman & Deputy CEO	President & Chief Operating Officer
Date		

		
Issuer	<b>CONSTANTE T. SANTOS</b>	<b>RODOLFO T. MALIT</b>
Signature & Title	SVP-Corporate Controller	FVP-Controller
Date		

**ROBINSONS LAND CORPORATION**  
**3rd Quarter FY 2011 PERFORMANCE**

**I. Consolidated Operations**

Net income attributable to equity holders of Parent Company for the nine months ended June 30 amounted to ₱3,048.8 million, up by 18% compared with the same period last year. Likewise, EBITDA and EBIT showed positive variances of 13% and 12% to ₱5,448.1 million and ₱3,840.7 million, respectively.

Combined real estate and hotel revenues were up by 17% to ₱9,269.3 million against last year's ₱7,947.1 million. Detailed analyses of the various segments are presented in the succeeding paragraphs. Interest income slightly decreased by 9% due to slightly lower level of money market placements during the period.

Real estate cost went up by 26% due to higher level of realized sales from residential division. General and administrative expenses are higher by 8% because of higher advertising and promotions. Interest expense for the period stood at ₱125.8 million, up by ₱70.2 million or 126% due to lower level of qualifying assets for interest capitalization.

**II. Segment Operations**

The Commercial Centers Division contributed 48% or ₱4.6 billion of the Company's gross revenues, posting a 8% growth. Significant rental increment was contributed by the newly opened malls in Dumaguete, Ilocos Norte, General Santos, Tacloban and Davao. Metro Manila malls led by Robinsons Galleria, Ortigas and Robinsons Place, Manila also contributed to the growth while other provincial malls also posted decent growth in rental revenues. The Division's EBIT and EBITDA have shown positive variances of 7% and 11%, respectively.

RLC's Residential Division accounted for 32% of the Company's total revenues for the period. Its realized revenues increased by 33% to ₱3,111.3 million due to increase in completion level of existing projects such as The Fort Residences, East of Galleria and Woodsville Viverde and take up of realized revenues from new projects such as The Trion Towers III, Sonata Private Residences and Amisa Towers. As a result of the increase in realized revenues, EBIT and EBITDA both showed positive variances of 22%.

The Office Buildings Division contributed 10% or ₱976.3 million of the Company's revenues, up by 15% from last year's ₱846.8 million. The increase in office rentals was due to rentals from Cybergate Center 3 and Cybergate Plaza. Lease income is derived from seven office buildings, Galleria Corporate Center, Robinsons Equitable Tower, Robinsons Summit Center, Robinsons Cybergate Centers Towers 1, 2 and 3 and Cybergate Plaza. EBIT and EBITDA of the Division both showed positive variances of 12%.

The Hotels Division contributed 10% or ₱912.4 million to the Company's revenues, up by 5% due to opening of Go Hotel in Mandaluyong City. Crowne Plaza Galleria Manila, Holiday Inn Galleria Manila, Cebu Midtown Hotel, Summit Ridge Hotel and Go Hotel posted occupancy rates of 73%, 73%, 59%, 39% and 86%, respectively. The Division's EBIT and EBITDA showed positive variances of 51% and 13%, respectively.

### **III. Financial Resources and Liquidity**

Receivables went down by 39% due mainly to collection of receivable from JGSHI and high collection of installment contract receivables of residential division. Subdivision Land and Condominium and Residential Units increased by 25% to ₱7.8 billion due to higher level of project completion. Investments is up by ₱6.6 billion or 21% due to higher level of capex most notably land acquisitions. Other assets increased by 12% to ₱1.9 billion due to increase in input taxes, advance deposits and operating supplies, among others. Accounts payable and accrued expenses increased by 6% due to higher level of expenditures. Deposits and Other Liabilities increased by 11% mainly due to higher level of customers' deposits both for malls and residential projects.

As of June 30, 2011, total assets of the Company stood at ₱64.2 billion while total equity amounted to ₱38.0 billion.

RLC's financial position remains solid, with a financial debt to equity ratio of 0.39:1 as of June 30, 2011 and 0.54:1 as of September 30, 2010 while cash stood at ₱10.3 billion and ₱5.5 billion as of June 30, 2011 and September 30, 2010, respectively. Earnings per share for the first nine months amounted to ₱0.96 per share. Net book value excluding minority interest in consolidated subsidiary stood at ₱9.24 per share as of June 30, 2011 compared to ₱10.08 per share as of September 30, 2010.



**ROBINSONS LAND CORPORATION AND SUBSIDIARIES**

Unaudited Consolidated Financial Statements  
June 30, 2011 and for the Nine Months Ended June 30, 2011 and 2010  
*(With Comparative Audited Consolidated  
Balance Sheet as of September 30, 2010)*

**ROBINSONS LAND CORPORATION AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

		June 30, 2011 ( Unaudited )		September 30, 2010 ( Audited )
<b>ASSETS</b>				
Cash and Cash Equivalents (Note 5)	P	10,296,419,739	P	5,497,605,487
Receivables - net (Note 6)		3,313,132,210		5,451,163,129
Subdivision Land and Condominium and Residential Units for Sale - net (Note 7)		7,755,232,169		6,197,307,815
Investments - net (Note 8)		38,581,681,885		31,933,571,046
Property and Equipment - net (Note 9)		2,402,583,278		2,330,935,914
Other Assets (Note 10)		1,899,258,608		1,690,551,833
	P	<b>64,248,307,889</b>	P	<b>53,101,135,224</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Accounts Payable and Accrued Expenses (Note 11)	P	6,609,588,622	P	6,226,226,091
Loans Payable (Note 13)		15,000,000,000		15,000,000,000
Deposits and Other Liabilities (Note 12)		4,586,388,117		4,137,480,919
		<b>26,195,976,739</b>		<b>25,363,707,010</b>
<b>Stockholders' Equity</b>				
<b>Equity attributable to Equity Holders of the Parent</b>				
Capital stock (Note 15)		4,111,528,685		2,746,918,457
Additional paid-in capital		20,392,532,781		8,181,576,147
Treasury shares		(221,834,657)		(221,834,657)
Subscriptions receivable		(4,834,758,935)		-
Retained earnings (Note 14)		18,373,188,184		16,798,163,543
		<b>37,820,656,058</b>		<b>27,504,823,490</b>
Minority Interest in a Consolidated Subsidiary		231,675,092		232,604,724
		<b>38,052,331,150</b>		<b>27,737,428,214</b>
	P	<b>64,248,307,889</b>	P	<b>53,101,135,224</b>

See accompanying Notes to Unaudited Consolidated Financial Statements.

**ROBINSONS LAND CORPORATION AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	For the period April to June		For the Period Oct - June	
	2011	2010	2011	2010
<b>GROSS REVENUE</b>				
Real estate	P 2,917,667,165	P 2,357,182,902	P 8,357,677,803	P 7,083,152,917
Hotel operations	287,164,337	286,327,780	911,602,330	863,967,698
Interest income	141,422,423	118,205,449	339,393,037	371,255,564
	<b>3,346,253,925</b>	<b>2,761,716,131</b>	<b>9,608,673,170</b>	<b>8,318,376,179</b>
<b>COSTS AND EXPENSES</b>				
Real estate	1,300,189,723	922,252,892	3,442,458,797	2,740,540,709
Hotel operations	259,397,414	271,747,652	778,043,645	776,400,566
General and administrative	508,265,142	453,623,461	1,421,639,753	1,320,612,862
Interest expense	16,468,910	22,006,857	125,829,184	55,615,960
	<b>2,084,321,189</b>	<b>1,669,630,862</b>	<b>5,767,971,379</b>	<b>4,893,170,097</b>
<b>INCOME BEFORE</b>				
<b>INCOME TAX</b>	1,261,932,736	1,092,085,269	3,840,701,791	3,425,206,082
<b>PROVISION FOR</b>				
<b>INCOME TAX</b>	250,748,418	296,682,581	792,827,735	833,359,826
<b>NET INCOME</b>	P 1,011,184,318	P 795,402,688	P 3,047,874,056	P 2,591,846,256
<b>OTHER</b>				
<b>COMPREHENSIVE</b>				
<b>INCOME FOR THE YEAR</b>				
	-	-	-	-
<b>TOTAL</b>				
<b>COMPREHENSIVE</b>				
<b>INCOME FOR THE YEAR P</b>	<b>1,011,184,318</b>	<b>795,402,688</b>	<b>3,047,874,056</b>	<b>2,591,846,256</b>
Attributable to:				
Equity holders of Parent				
Company	P 1,010,992,328	P 792,517,502	P 3,048,803,688	P 2,588,138,941
Minority Interest in a				
Consolidated Subsidiary	191,990	2,885,186	(929,632)	3,707,315
	<b>P 1,011,184,318</b>	<b>P 795,402,688</b>	<b>P 3,047,874,056</b>	<b>P 2,591,846,256</b>
Fully Diluted Earnings per				
Share (Note 16)	P 0.32	P 0.27	P 0.96	P 0.87

See accompanying Notes to Unaudited Consolidated Financial Statements.

**ROBINSONS LAND CORPORATION AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE PERIOD ENDED JUNE 30, 2011 AND 2010**

	Attributable to Equity Holders of the Parent Company							Total
	Capital Stock	Additional Paid-in Capital	Treasury Shares (Note 15)	Subscriptions Receivable	Unappropriated Retained Earnings (Note 14)	Appropriated Retained Earnings		
As of October 1, 2010	<b>₱2,746,918,457</b>	<b>₱8,181,576,147</b>	<b>(₱221,834,657)</b>	<b>₱-</b>	<b>₱6,298,163,543</b>	<b>₱10,500,000,000</b>	<b>₱27,504,823,490</b>	
Net income for the period	-	-	-	-	<b>3,048,803,688</b>	-	<b>3,048,803,688</b>	
Issuance of Capital Stock	<b>1,364,610,228</b>	<b>12,210,956,634</b>	-	-	-	-	<b>13,575,566,862</b>	
Subscriptions Receivable	-	-	-	<b>(4,834,758,935)</b>	-	-	<b>(4,834,758,935)</b>	
Cash Dividends	-	-	-	-	<b>(1,473,779,047)</b>	-	<b>(1,473,779,047)</b>	
<b>Balances at June 30, 2011</b>	<b>₱4,111,528,685</b>	<b>₱20,392,532,781</b>	<b>(₱221,834,657)</b>	<b>(₱4,834,758,935)</b>	<b>₱7,873,188,184</b>	<b>₱10,500,000,000</b>	<b>₱37,820,656,058</b>	
As of October 1, 2009	₱2,746,918,457	₱8,181,576,147	₱-	₱-	₱4,018,122,230	₱10,500,000,000	₱25,446,616,834	
Net income for the period	-	-	-	-	2,588,138,941	-	2,588,138,941	
Cash Dividends	-	-	-	-	(1,312,794,843)	-	(1,312,794,843)	
Treasury Shares	-	-	(157,772,125)	-	-	-	(157,772,125)	
<b>Balances at June 30, 2010</b>	<b>₱2,746,918,457</b>	<b>₱8,181,576,147</b>	<b>(₱157,722,125)</b>	<b>₱-</b>	<b>₱5,293,466,328</b>	<b>₱10,500,000,000</b>	<b>₱26,564,188,807</b>	

*See accompanying Notes to Unaudited Consolidated Financial Statements..*

**ROBINSONS LAND CORPORATION AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>For the Nine Months ended June 30</b>	
	<b>2011</b>	<b>2010</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	<b>P 3,840,701,791</b>	P 3,425,206,082
Adjustments for:		
Depreciation and amortization	<b>1,533,521,005</b>	1,414,019,605
Provision for doubtful accounts	<b>586,609</b>	1,845,952
Accounts written off	<b>(7,112,136)</b>	-
Cost of sale/retirement of investment property and property and equipments	<b>6,951</b>	(2,959,331)
Interest expense	<b>125,829,184</b>	55,615,960
Interest income	<b>(339,393,037)</b>	(371,255,564)
Operating income before changes in operating assets and liabilities	<b>5,154,140,367</b>	4,522,472,704
Decrease (increase) in:		
Receivables	<b>292,736,183</b>	146,134,854
Subdivision land and condominium and residential units for sale	<b>(1,391,132,583)</b>	(701,739,558)
Prepaid expenses and input tax	<b>(153,508,038)</b>	(102,542,080)
Increase (decrease) in:		
Accounts payable and accrued expenses	<b>896,150,316</b>	655,515,709
Customers' Deposits	<b>81,869,017</b>	473,346,110
Cash generated from (used in) operations	<b>4,880,255,262</b>	4,993,187,739
Interest received	<b>326,077,200</b>	392,680,155
Income tax paid	<b>(576,197,185)</b>	(651,991,851)
Net cash provided by operating activities	<b>4,630,135,277</b>	4,733,876,043
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Decrease (increase) in:		
Other assets	<b>(101,431,843)</b>	276,902,481
Advances to suppliers, contractors	<b>51,474,496</b>	(8,125,318)
Advances to lotowners	<b>(5,241,390)</b>	(11,501,595)
Receivables from affiliated companies	<b>1,865,136,100</b>	(4,708,961)
Additions to:		
Investment	<b>(8,047,542,594)</b>	(2,939,390,122)
Property and equipment	<b>(372,535,336)</b>	(201,495,925)
Net cash used in investing activities	<b>(6,610,140,567)</b>	(2,888,319,440)

**CASH FLOWS FROM FINANCING ACTIVITIES**

Increase (decrease) in payable to affiliated companies & other liab	<b>P</b>	<b>367,038,181</b>	<b>P</b>	490,171,936
Interest paid		<b>(856,383,408)</b>		(791,865,799)
Availment (payments) of loans payable		-		(115,000,000)
Treasury shares		-		(157,772,125)
Issuance of capital stock		<b>1,364,610,228</b>		-
Additions in additional paid-in capital		<b>7,376,197,699</b>		-
Additions in minority interest		-		110,000,000
Payment of cash dividends		<b>(1,472,643,158)</b>		(1,312,223,201)
Net cash provided by (used in) financing activities		<b>6,778,819,542</b>		(1,776,689,189)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>4,798,814,252</b>		68,867,414
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>		<b>5,497,605,487</b>		8,925,696,125
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>P</b>	<b>10,296,419,739</b>	<b>P</b>	8,994,563,539

*See accompanying Notes to Unaudited Consolidated Financial Statements.*

## **ROBINSONS LAND CORPORATION AND SUBSIDIARIES**

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### **NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

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#### **1. Corporate Information**

Robinsons Land Corporation (the Parent Company) is a stock corporation organized under the laws of the Philippines and has four wholly-owned subsidiaries, namely: Robinsons Inn, Inc. (RII); Robinsons Realty and Management Corporation (RRMC); Robinsons (Cayman) Limited (RCL); and Robinsons Properties Marketing and Management Corporation (RPMMC); a 51%-owned subsidiary, Altus Angeles, Inc. (AAD); and an 80%-owned subsidiary, Altus San Nicolas Coporation (ASNC) (collectively known as the “Group”).

The Group is engaged in the business of selling, acquiring, constructing, developing, leasing and disposing of real properties such as land, buildings, shopping malls, commercial centers and housing projects, hotels and other variants and mixed-used property projects. The Group is 60.01% owned by JG Summit Holdings, Inc. (JGSHI), the Group’s ultimate parent company. JGSHI is one of the country’s largest conglomerates, with diverse interests in branded consumer foods, agro-industrial and commodity food products, textile, telecommunications, petrochemicals, air transportation and financial services.

The Parent Company’s principal executive office is located at 43rd Floor, Robinsons Equitable Tower, ADB Avenue, Ortigas Center, Pasig City.

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#### **2. Basis of Preparation**

The interim condensed consolidated financial statements as at June 30, 2011 and September 30, 2010 and for the nine months period ended June 30, 2011 and 2010 have been prepared in compliance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group’s annual financial statements as of September 30, 2010.

The interim condensed consolidated financial statements have been prepared under the historical cost convention method and are presented in Philippine Pesos (₱), the Group’s functional currency. All amounts are rounded to the nearest peso unless otherwise indicated.

##### Basis of Consolidation

The interim condensed consolidated financial statements comprise the financial statements of the Group (see Note 1) as at June 30, 2011 and September 30, 2010 and for the nine months period ended June 30, 2011 and 2010.

All intercompany balances, transactions, income and expense and profit and loss are eliminated in full.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control and continue to be consolidated until the date such control ceases.

Minority interest represents the portion of profit or loss and net assets in subsidiaries not wholly owned and are presented separately in the consolidated statement of income and consolidated statement of changes in equity and within equity in the consolidated balance sheet, separately from the Parent Company's equity.

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### 3. Changes in Accounting Policies

The accounting policies adopted in the preparation of the interim financial statement are consistent with those followed in the preparation of the Group's annual financial statement for the year ended September 30, 2010.

- Amendment to PFRS 2, *Share-based Payment: (effective for annual periods beginning on or after July 1, 2009)*. This Amendment clarifies that the contribution on formation of a joint venture and combinations under common control are not within the scope of PFRS 2 even though they are out of scope of Revised PFRS 3, *Business Combinations*. This Amendment will have no impact on the consolidated financial position or performance of the Group, as the Group is not involved in any similar transaction.
- Revised PFRS 3, *Business Combination*, and PAS 27, *Consolidated and Separate Financial Statements (effective for annual periods beginning on or after July 1, 2009)*. The revised PFRS 3 introduces a number of changes in the accounting for business combinations that will impact the amount of goodwill recognized, the reported results in the period that an acquisition occurs, and future reported results. The revised PAS 27 requires that a change in the ownership interest of a subsidiary (without loss of control) is accounted for as an equity transaction. Therefore, such transactions will no longer give rise to goodwill, nor will it give rise to a gain or loss. Furthermore, the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary.

Other consequential amendments were made to PAS 7, *Statement of Cash Flows*, PAS 12, *Income Taxes*, PAS 21, *The Effects of Changes in Foreign Exchange Rates*, PAS 28, *Investment in Associates* and PAS 31, *Interests in Joint Ventures*. The changes introduced by the revised PFRS 3 must be applied prospectively while the changes introduced by the revised PAS 27 must be applied retrospectively with a few exceptions. The changes by PFRS 3 and PAS 27 will affect future acquisitions or loss of control and transactions with minority interests.

- Amendment to PAS 39, *Financial Instruments: Recognition and Measurement - Eligible Hedged Items (effective for annual periods beginning on or after July 1, 2009)*. This Amendment addresses only the designation of a one-sided risk in a hedged item, and the designation of inflation as a hedged risk or portion in particular situations. The Amendment clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as a hedged item. The Group has not entered into transactions involving hedges and as such the Amendment is unlikely to impact the consolidated financial position or performance of the Group.



- Philippine Interpretation IFRIC 17, *Distribution of Non-cash Assets to Owners* (effective for annual period beginning on or after July 1, 2009). This Philippine Interpretation covers accounting for two types of non-reciprocal distributions of assets by an entity to its owners acting in their capacity as owners. The two types of distribution are:
  - a. distributions of non-cash assets (e.g., items of property, plant and equipment, businesses as defined in PFRS 3, ownership interests in another entity or disposal groups as defined in PFRS 5); and
  - b. distributions that give owners a choice of receiving either non-cash assets or a cash alternative.

This Philippine Interpretation addresses only the accounting by an entity that makes a non-cash asset distribution. It does not address the accounting by shareholders who receive such a distribution.

- Philippine Interpretation IFRIC 18, *Transfers of Assets from Customers* (effective for annual period beginning on or after July 1, 2009). This Philippine Interpretation covers accounting for transfers of items of property, plant and equipment by entities that receive such transfers from their customers. Agreements within the scope of this Philippine Interpretation are agreements in which an entity receives from a customer an item of property, plant and equipment that the entity must then use either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services, or to do both. This Philippine Interpretation also applies to agreements in which an entity receives cash from a customer when that amount of cash must be used only to construct or acquire an item of property, plant and equipment and the entity must then use the item of property, plant and equipment either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services, or to do both.

#### Future Changes in Accounting Policies

The Group has not applied the following new and amended PFRS and Philippine Interpretation which are not yet effective for the fiscal year ended September 30, 2010. Except for the adoption of Philippine Interpretation IFRIC 15, *Agreement for Construction of Real Estate*, the following new and amended PFRS and Philippine Interpretation will not significantly impact the consolidated financial statements:

*Effective in 2010 for adoption on fiscal year ending September 30, 2011*

- Amendment to PFRS 2, *Group Cash-settled Share-based Payment Transactions* (effective for annual periods beginning on or after January 1, 2010). The Amended Standard clarifies the scope and the accounting for group cash-settled share-based payment transactions.
- Amendment to PAS 32, *Classification of Rights Issue* (effective for annual periods beginning on or after February 1, 2010). This Amendment provides guidance on the definition of a financial liability to classify rights issues (and certain options or warrants) as equity instruments if: (a) the rights are given pro rata to all of the existing owners of the same class of an entity's non-derivative equity instruments; and (b) they are used to acquire a fixed number of the entity's own equity instruments for a fixed amount in any currency. Rights issued in foreign currencies that were previously accounted for as derivatives will now be classified as equity instruments.

- Philippine Interpretation IFRIC19, Extinguishing Financial Liabilities with Equity (effective for annual periods beginning on or after July 1, 2010). This Philippine Interpretation clarifies that equity instruments issued to a creditor to extinguish a financial liability are consideration paid in accordance with paragraph 41 of PAS 39. The equity instruments issued are measured at their fair value, unless this cannot be reliably measured, in which case they are measured at the fair value of the liability extinguished. Any gain or loss is recognized immediately in profit or loss. If only part of a financial liability is extinguished: (a) the entity needs to determine whether part of the consideration paid relates to a modification of the liability outstanding; and (b) if so, the consideration paid is allocated between the two parts. The Philippine Interpretation does not apply where the creditor is acting in the capacity of a shareholder, common control transactions, and where the issue of equity shares was part of the original terms of the liability.

#### *Improvements to PFRSs 2009*

The following are the IASB issued omnibus of amendments to its standards, issued in May 2008 and 2009, effective January 1, 2010, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments will result to changes in accounting policies but will not have any impact on the consolidated financial position or performance of the Group.

- *PFRS 5, Non-current Assets Held for Sale and Discontinued Operations*  
When a subsidiary is held for sale, all of its assets and liabilities will be classified as held for sale under PFRS 5, even when the entity retains a non-controlling interest in the subsidiary after the sale.
- *PAS 1, Presentation of Financial Statements*  
Assets and liabilities classified as held for trading are not automatically classified as current in the consolidated statement of financial position. The Group amended its accounting policy accordingly and analyzed whether Management's expectation of the period of realization of financial assets and liabilities differed from the classification of the instrument. This will not result in any re-classification of financial instruments between current and noncurrent in the statement of financial position.
- *PAS 7, Statement of Cash Flows*  
Expenditure that results in recognizing an asset can be classified as a cash flow from investing activities. This Amendment will impact the presentation in the consolidated statement of cash flows of the contingent consideration on the business combination completed in 2009 upon cash settlement.
- *PAS 16, Property, Plant and Equipment*  
Items of property, plant and equipment held for rental that are routinely sold in the ordinary course of business after rental, are transferred to inventory when rental ceases and they are held for sale.
- *PAS 17, Leases*  
Removes the specific guidance on classifying land as a lease. Prior to the amendment, leases of land were classified as operating leases. The amendment now requires that leases of land are classified as either 'finance' or 'operating' in accordance with the general principles of PAS 17. The Amendment will be applied retrospectively.

- *PAS 19, Employee Benefits*  
Revised the definition of 'past service costs', 'return on plan assets' and 'short term' and 'other long-term' employee benefits. Amendments to plans that result in a reduction in benefits related to future services are accounted for as curtailment.

The reference to the recognition of contingent liabilities to ensure consistency with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* was deleted.

- *PAS 20, Accounting for Government Grants and Disclosures of Government Assistance*  
Loans granted in the future with no or low interest rates will not be exempt from the requirement to impute interest. The difference between the amount received and the discounted amount is accounted for as government grant. Also, revised various terms used to be consistent with other PFRS.
- *PAS 23, Borrowing Costs*  
The definition of borrowing costs is revised to consolidate the two types of items that are considered components of 'borrowing costs' into one - the interest expense calculated using the effective interest rate method calculated in accordance with PAS 39. The Group has amended its accounting policy accordingly which will not result in any change in its financial position.
- *PAS 28, Investment in Associates*  
If an associate is accounted for at fair value in accordance with PAS 39, only the requirement of PAS 28 to disclose the nature and extent of any significant restrictions on the ability of the associate to transfer funds to the entity in the form of cash or repayment of loans applies. This amendment has no impact on the Group as it does not account for its associates at fair value in accordance with PAS 39.

An investment in an associate is a single asset for the purpose of conducting the impairment test. Therefore, any impairment test is not separately allocated to the goodwill included in the investment balance. This amendment has no impact on the Group because this policy was already applied.

- *PAS 31, Interest in Joint ventures*  
If a joint venture is accounted for at fair value, in accordance with PAS 39, only the requirements of PAS 31 to disclose the commitments of the venturer and the joint venture, as well as summary financial information about the assets, liabilities, income and expense will apply. This Amendment will have no impact on the Group because it does not account for its joint ventures at fair value in accordance with PAS 39.
- *PAS 36, Impairment of Assets*  
When discounted cash flows are used to estimate 'fair value less cost to sell' additional disclosure is required about the discount rate, consistent with disclosures required when the discounted cash flows are used to estimate 'value in use'. This amendment has no immediate impact on the consolidated financial statements because the recoverable amount of its cash-generating units is currently estimated using 'value in use'.
- *PAS 38, Intangible Assets*  
Expenditure on advertising and promotional activities is recognized as an expense when the Group either has the right to access the goods or has received the services.

Advertising and promotional activities now specifically include mail order catalogues.

The reference to there being rarely, if ever, persuasive evidence to support an amortization method of intangible assets other than a straight-line method has been removed.

- PAS 39, *Financial Instruments: Recognition and Measurement*  
Changes in circumstances relating to derivatives are not reclassifications and therefore may be either removed from, or included in, the 'fair value through profit or loss' classification after initial recognition. The reference in PAS 39 to a 'segment' when determining whether an instrument qualifies as a hedge was removed. Require the use of the revised effective interest rate when remeasuring a debt instrument on the cessation of fair value hedge accounting.

*Effective in 2011 for adoption on fiscal year ending September 30, 2012*

- Amendment to Philippine Interpretation IFRIC 14, *Prepayments of a Minimum Funding Requirement (effective for annual periods beginning on or after January 1, 2011)*. This Amendment provides guidance on assessing the recoverable amount of a net pension asset. The Amendment permits an entity to treat the prepayment of a minimum funding requirement as an asset.
- PAS 24 (Revised), *Related Party Disclosures (effective for annual periods beginning on or after January 1, 2011)*. The revised standard clarifies the definition of related party to simplify the identification of related party relationships, particularly in relation to significant influence and joint control. Entities will need to consider the revised definition of related parties to ensure all the relevant information is still being captured. The changes introduced by the revised standard must be applied retrospectively.

*Effective in 2012 for adoption by the Group on fiscal year ending September 30, 2013*

- Philippine Interpretation IFRIC 15, *Agreement for Construction of Real Estate (effective for annual periods beginning on or after January 1, 2012)*. This Philippine Interpretation, which may be early applied, covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. This Philippine Interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, *Construction Contracts*, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion.

The adoption of this Philippine Interpretation will be accounted for retrospectively and will result to the restatement of prior period consolidated financial statements. The adoption of this Philippine Interpretation may significantly affect the determination of the net income and the related Installment contract receivables, Deposit from real estate buyers, Deferred tax liabilities and Retained earnings accounts.

*Effective in 2013 for adoption by the Group on fiscal year ending September 30, 2014*

- PFRS 9 as issued reflects the first phase of the IASB's work on replacing IAS 39 and applies to classification and measurement of financial assets and liabilities as defined in PAS 39. The standard is effective for annual periods beginning on or after January 1, 2013. In subsequent phases, the Board will address impairment and hedge accounting. The completion of this project is expected in mid 2011. The adoption of the first phase of PFRS 9 will primarily have an effect on the classification and measurement of the Company's financial assets. The Company is currently assessing the impact of adopting PFRS 9. However, as the impact of adoption depends on the assets held by the Company at the time of adoption, it is not practical to quantify the effect.

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#### 4. Segment Reporting

In 2009, the Group adopted PFRS 8, *Operating Segment* which replaces PAS 14, *Segment Reporting*, which adopted a management approach to segment reporting. Under this approach, the information reported would be that which management uses internally for evaluating the performance of operating segments and allocating resources to those segments.

The Group evaluates performance based on net income, EBIT (net income after adding provisions for income tax and interest expense on loan borrowings) and EBITDA (net income after adding provisions for income tax, interest expense on loan borrowings and depreciation and amortization). The Group does not report its results based on geographical segments because the Group operates only in the Philippines.

The Group derives its revenue from the following reportable units:

*Commercial Center Division* - develops, leases and manages shopping malls/commercial centers all over the Philippines.

*Residential Division* - develops and sells residential condominium units, middle-income and socialized housing and residential lots.

*High-rise Office Buildings Division* - develops and leases office spaces.

*Hotel Division* - owns and operates a chain of prime hotels in Pasig City, Quezon City, Cebu City, Tagaytay City and Mandaluyong City.

The financial information about the operations of these business segments is summarized as follows:

Nine months ended June 30, 2011 (Unaudited)

	Commercial Centers Division	Residential Division	Office Buildings Division	Hotel Division	Total
Revenue	4,608,757,219	3,111,262,128	976,268,493	912,385,330	9,608,673,170
Operating Expenses	1,169,481,463	2,295,938,731	58,907,704	636,259,301	4,160,587,199
Earnings before interest, taxes and depreciation and amortization	3,439,275,756	815,323,397	917,360,789	276,126,029	5,448,085,971
Interest expense and depreciation & amortization	1,202,732,695	26,050,021	236,817,120	141,784,344	1,607,384,180
Income before income tax	2,236,543,061	789,273,376	680,543,669	134,341,685	3,840,701,791
Segment assets	39,550,371,123	17,286,668,376	5,576,287,497	1,834,980,893	64,248,307,889
Segment liabilities	17,167,899,970	6,752,006,872	1,594,255,460	681,814,437	26,195,976,739

Nine months ended June 30, 2010 (Unaudited)

	Commercial Centers Division	Residential Division	Office Buildings Division	Hotel Division	Total
Revenue	4,274,845,489	2,331,065,743	846,832,621	865,632,326	8,318,376,179
Operating Expenses	1,167,593,897	1,663,376,776	27,008,387	621,171,432	3,479,150,492
Earnings before interest, taxes and depreciation and amortization	3,107,251,592	667,688,967	819,824,234	244,460,894	4,839,225,687
Interest expense and depreciation & amortization	1,026,582,749	18,436,839	213,770,883	155,229,134	1,414,019,605
Income before income tax	2,080,668,843	649,252,128	606,053,351	89,231,760	3,425,206,082
Segment assets	33,880,607,507	13,465,129,627	4,754,944,287	1,559,628,423	53,660,309,844
Segment liabilities	18,208,571,660	5,941,223,914	2,072,400,165	640,358,639	26,862,554,378

The Group generally accounts for inter-segment sales and transfers as if the sales and transfers were to third parties at current market prices.

Segment information of the Group does not include geographical segments since its operations are concentrated in the Philippines.

The revenue of the Group consists mainly of sales to external customers. Inter-segment revenue arising from lease arrangements are eliminated on consolidation.

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**5. Cash and Cash Equivalents**

This account consists of:

	<b>June 30, 2011</b>	September 30, 2010
Cash on hand and in banks	<b>₱177,106,506</b>	₱309,800,552
Short-term investments	<b>10,119,313,233</b>	5,187,804,935
	<b>₱10,296,419,739</b>	₱5,497,605,487

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## 6. Receivables

This account consists of

	<b>June 30, 2011</b>	September 30, 2010
Trade	<b>₱2,871,878,139</b>	₱3,184,236,167
Affiliated companies	<b>179,207,578</b>	2,044,343,678
Others	<b>307,005,883</b>	274,068,201
	<b>3,358,091,600</b>	5,502,648,046
Less allowance for impairment losses	<b>(44,959,390)</b>	(51,484,917)
	<b>₱3,313,132,210</b>	₱5,451,163,129

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Others amounting to ₱307 million and ₱274 million as of June 30, 2011 and September 30, 2010, respectively, pertain to advances to officers and employees, accrued interest receivable and advances to various third parties.

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## 7. Subdivision Land, Condominium and Residential Units for Sale

This account consists of:

	<b>June 30, 2011</b>	September 30, 2010
Land and Condominium units	<b>₱5,690,585,937</b>	₱4,958,089,821
Residential units and subdivision land development costs	<b>2,064,646,232</b>	1,239,217,994
	<b>₱7,755,232,169</b>	₱6,197,307,815

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## 8. Investment Properties

	<b>June 30, 2011</b>	September 30, 2010
Land	<b>₱16,489,568,089</b>	₱11,664,127,845
Land improvements – net	<b>29,252,623</b>	17,601,216
Building and improvements – net	<b>17,653,684,010</b>	18,668,166,885
Theater furniture and equipment – net	<b>95,761,244</b>	88,872,904
Construction in Progress	<b>4,313,415,919</b>	1,494,802,196
	<b>₱38,581,681,885</b>	₱31,933,571,046

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Investment properties consisted mainly of land held for appreciation, shopping malls /commercial centers and office buildings that are held to earn rentals

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## 9. Property and Equipment

This account consists of:

		<b>June 30, 2011</b>		September 30, 2010
Land & Land improvements - net	<b>P</b>	<b>185,124,746</b>	<b>P</b>	183,902,028
Building and improvements -net		<b>1,547,686,324</b>		1,715,719,998
Other equipments - net		<b>669,772,208</b>		431,313,888
	<b>P</b>	<b>2,402,583,278</b>	<b>P</b>	2,330,935,914

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## 10. Other Assets

This account consists of:

		<b>June 30, 2011</b>		September 30, 2010
Advances to lot owners		<b>₱242,939,096</b>		₱ 237,697,706
Utility deposits		<b>224,867,801</b>		216,839,154
Prepaid expenses		<b>157,147,117</b>		92,579,519
Input taxes and other assets		<b>1,274,304,594</b>		1,143,435,454
		<b>₱1,899,258,608</b>		₱1,690,551,833

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## 11. Accounts Payable and Accrued Expenses

This account consists of:

		<b>June 30, 2011</b>		September 30, 2010
Accounts Payable - trade	<b>P</b>	<b>1,338,546,768</b>	<b>P</b>	1,236,170,341
Accrued expenses, taxes, licenses and others		<b>4,135,638,438</b>		3,958,532,033
Accrued rent expense		<b>1,135,403,416</b>		1,031,523,717
	<b>P</b>	<b>6,609,588,622</b>	<b>P</b>	6,226,226,091

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## 12. Deposits and Other Liabilities

This account consists of:

		<b>June 30, 2011</b>		September 30, 2010
Payable to affiliated companies	<b>P</b>	<b>490,683,902</b>	<b>P</b>	134,390,653
Customers' deposits		<b>3,669,981,439</b>		3,588,112,422
Other liabilities		<b>425,722,776</b>		414,977,844
	<b>P</b>	<b>4,586,388,117</b>	<b>P</b>	4,137,480,919



### 13. Loans Payable

This account consists of:

	Principal Amount	June 30, 2011	Sept 30, 2010
Five-year and one day loan maturing on May 29, 2012 with fixed rate at 6.375%, interest payable semi-annually in arrears on the last day of each six-month interest period	3,000,000,000	3,000,000,000	3,000,000,000
Notes subscribed to by Land Bank of the Philippines (LBP), China Banking Corporation (CBC), Hongkong Shanghai Banking Corporation (HSBC) and SBC under the Inverse Floating Rate Notes Facility Agreement maturing on June 6, 2013 bearing an interest rate of 15.7% less the 3-month benchmark rate (PDST-F), and a tenor of 5 years + 1 day; interest is payable quarterly, in arrears, on the last day of each 3-month interest period	2,000,000,000	2,000,000,000	2,000,000,000
Five-year and one day loan maturing on July 14, 2014 with fixed rate at 8.5%, interest payable semi-annually in arrears on the last day of each six-month interest period	5,000,000,000	5,000,000,000	5,000,000,000
Five-year and one day loan maturing on August 27, 2014 with fixed rate at 8.25%, interest payable semi-annually in arrears on the last day of each six-month interest period	5,000,000,000	5,000,000,000	5,000,000,000
		<b>₱15,000,000,000</b>	<b>₱15,000,000,000</b>

### 14. Retained Earnings

*Restriction*

A portion of the unappropriated retained earnings representing the undistributed net earnings of subsidiaries amounting to ₱376 million as of June 30, 2011 and ₱ 359 million as of September 30, 2010 are not available for dividend declaration until received in the form of dividends.

### 15. Capital Stock

The details of the number of common shares and the movements thereon follow:

	June 30, 2011	September 30, 2010
Authorized - at ₱1 par value	8,200,000,000	3,000,000,000
Issued and outstanding	4,093,830,685	2,729,220,457

Increase in Authorized Capital Stock

On November 19, 2010, the Board of Directors (BOD) authorized the increase in the authorized capital stock of the Company from ₱3,000,000,000 common shares with par value of ₱1.00 per share to ₱8,200,000,000 common shares with par value of ₱1.00 per share. On February 23, 2011, the stockholders representing at least two-thirds of the outstanding capital stock also approved the said increase in authorized capital stock.

In line with the foregoing, the BOD also approved on February 16, 2011 a 1:2 stock rights offering to stockholders of record as of March 30, 2011 (ex – date March 25, 2011). Accordingly, the company received subscriptions for 1,364,610,228 shares at an offer price of ₱10 per share on April 11-15, 2011.

Proceeds from the rights offering follow:

Cash payment for subscriptions	<b>₱8,811,343,345</b>
Subscription receivables	<b>4,834,758,935</b>
Total subscriptions	<b>₱13,646,102,280</b>
Less: Payments pertaining to Capital Stock at Par	<b>1,364,610,228</b>
Gross additional paid in capital	<b>12,281,492,052</b>
Less: Rights offering expenses	<b>70,535,418</b>
Net additional paid in capital	<b>₱12,210,956,634</b>

The SEC approved the increase in capital stock on May 17, 2011.

#### Treasury Shares

On October 22, 2009, the Parent Company's BOD approved the creation and implementation of a share buy-back program allotting up to ₱1,000 million to reacquire a portion of the Parent Company's issued and outstanding common shares, representing approximately 3.1% of current market capitalization. As of June 30, 2011, the Parent Company bought 17,698,000 shares at a cost of ₱ 221,834,657.

#### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value. The Group manages its capital structure and makes adjustments to these ratios in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital structure or issue capital securities. No changes have been made in the objective, policies and processes as they have been applied in previous years.

The Group monitors its use of capital structure using a debt-to-capital ratio which is gross debt divided by total equity. The Group includes within gross debt all interest-bearing loans and borrowings, while capital represents total equity. Following is a computation of the Group's debt-to-capital ratio as of June 30, 2011 and September 30, 2010.

	<b>June 30, 2011</b>	September 30, 2010
(a) Loans payable (Note 13)	<b>₱15,000,000,000</b>	₱15,000,000,000
(b) Equity	<b>₱38,052,331,150</b>	₱27,737,428,214
(c) Debt-to-capital ratio (a/b)	<b>0.39:1</b>	0.54:1

The Group's policy is to have a debt-to-capital ratio of not exceeding 1.5:1 level.

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## 16. Earnings Per Share

Earnings per share amounts were computed as follows:

	2011	2010
a. Net income attributable to equity holders of Parent Company	<b>₱3,048,803,688</b>	₱2,588,138,941
b. Weighted average number of common shares outstanding	<b>3,184,090,533</b>	2,972,532,618
c. Earnings per share (a/b)	<b>₱0.96</b>	₱0.87

The stock rights offering were considered as potential dilutive shares in 2010.

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## 17. Financial Risk Management Objectives and Policies

The Group's principal financial instruments, other than derivatives, comprise of loans payable, receivables from affiliated companies, payables to affiliated companies, receivables and cash and cash equivalents. The main purpose of these financial instruments is to raise fund for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

There are no financial instruments that are sensitive to market driven condition that will expose the Group.

The main risks arising from the Group's financial instruments are foreign currency risk, liquidity risk, interest rate risk and credit risk. The BOD reviews and agrees policies for managing each of these risks and they are summarized below, together with the related risk management structure.

### Risk Management Structure

The Group's risk management structure is closely aligned with that of the Parent Company. The BOD of the Parent Company and the respective BODs of each subsidiary are ultimately responsible for the oversight of the Group's risk management processes that involve identifying, measuring, analyzing, monitoring and controlling risks.

The risk management framework encompasses environmental scanning, the identification and assessment of business risks, development of risk management strategies, design and implementation of risk management capabilities and appropriate responses, monitoring risks and risk management performance, and identification of areas and opportunities for improvement in the risk management process.

Each BOD has created the board-level Audit Committee (AC) to spearhead the managing and monitoring of risks.

### *Audit Committee*

The AC shall assist the Group's BOD in its fiduciary responsibility for the over-all effectiveness of risk management systems, and both the internal and external audit functions of the Group.

Furthermore, it is also the AC's purpose to lead in the general evaluation and to provide assistance in the continuous improvements of risk management, control and governance processes.

The AC also aims to ensure that:

- a. financial reports comply with established internal policies and procedures, pertinent accounting and audit standards and other regulatory requirements;
- b. risks are properly identified, evaluated and managed, specifically in the areas of managing credit, market, liquidity, operational, legal and other risks, and crisis management.
- c. audit activities of internal and external auditors are done based on plan, and deviations are explained through the performance of direct interface functions with the internal and external auditors; and
- d. the Group's BOD is properly assisted in the development of policies that would enhance the risk management and control systems.

#### *Enterprise Risk Management Group (ERMG)*

To systematize the risk management within the Group, the ERMG was created to be primarily responsible for the execution of the enterprise risk management framework. The ERMG's main concerns include:

- a. recommending risk policies, strategies, principles, framework and limits;
- b. managing fundamental risk issues and monitoring of relevant risk decisions;
- c. providing support to management in implementing the risk policies and strategies; and
- d. developing a risk awareness program.

Support groups have likewise been created to explicitly manage on a day-to-day basis specific types of risks like trade receivables, supplier management, etc.

Compliance with the principles of good corporate governance is also one (1) of the objectives of the BOD. To assist the BOD in achieving this purpose, the BOD has designated a Compliance Officer who shall be responsible for monitoring the actual compliance with the provisions and requirements of the Corporate Governance Manual and other requirements on good corporate governance, identifying and monitoring control compliance risks, determining violations, and recommending penalties on such infringements for further review and approval of the BOD, among others.

#### Risk Management Policies

The main risks arising from the use of financial instruments are foreign currency risk, liquidity risk, interest rate risk and liquidity risk. The Group's policies for managing the aforementioned risks are summarized below.

#### *Liquidity risk*

Liquidity risk is the risk arising from the shortage of funds due to unexpected events or transactions. The Group manages its liquidity profile to be able to finance the capital expenditures and service the maturing debts. To cover the financing requirements, the Group intends to use internally generated funds and proceeds from debt.

The Group seeks to manage its liquidity profile to be able to service its maturing debts and to finance capital requirements. The Group maintains a level of cash and cash equivalents deemed sufficient to finance operations. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-

raising activities. Fund-raising activities may include bank loans and capital market issues both onshore and offshore.

*Interest rate risk*

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's long-term debt obligation with a floating interest rate.

Financial instruments with floating interest rate are repriced quarterly at intervals of less than one year. Other financial instruments held by the Group that are not included are noninterest-bearing.

*Credit risk*

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Parent Company is exposed to credit risk from its operating activities (primarily from cash and cash equivalents and receivables).

The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to impairment loss is not significant.

With respect to credit risk arising from Group's financial assets, which comprise of cash and cash equivalents and receivables, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

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## 18. Commitments and Contingencies

Under the contract to sell covering the sale of subdivision land and houses, residential condominium units, office building units, the Company is obligated to complete and deliver the sold units on agreed delivery dates. Moreover, estimated costs to complete sold units amounted to ₱ 1.8 billion and ₱1.7 billion as of June 30, 2011 and September 30, 2010, respectively.

**ROBINSONS LAND CORP & SUBSIDIARIES**  
**AGING OF RECEIVABLES AND PAYABLES**  
**As of June 30, 2011**

	Total	Due within Six Months	Due over Six Months
Receivables - net	3,313,132,210	662,626,442	2,650,505,768
Accounts Payable and Accrued Expenses	6,609,588,622	1,321,917,724	5,287,670,898

ROBINSONS LAND CORPORATION AND SUBSIDIARIES

PART 1- FINANCIAL INFORMATION

Item 1. Financial Statements required under SRC Rule 68.1	Remarks
<b>7. The following information, as a minimum, should be disclosed in the notes to financial statements, if material and if not disclosed elsewhere in the interim financial report.</b>	
h. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period;	not applicable
i. The effect of changes in the composition of the issuer during the interim period, including business combinations, acquisitions or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations;	not applicable
j. Changes in contingent liabilities or contingent assets since the last annual balance sheet date.	not applicable
k. Existence of material contingencies and any other events or transactions that are material to an understanding of the current interim period.	Note 18
<b>Item 2. Management's Discussion and Analysis (MDA) of Financial Condition and Results of Operations ((Part 111, par. (A) (2) (b) )</b>	
2. Discussion and analysis of material event/s and uncertainties known to management that would address the past and would have an impact on future operations of the following:	
(a)(i) Any known trends, demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing liquidity.	not applicable
(a)(ii) Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;	not applicable
(a)(iii) All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.	not applicable
(a)(iv) Any material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.	not applicable
(a)(v) Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.	not applicable
(a)(vi) Any significant elements of income or loss that did not arise from the issuer's continuing operations.	not applicable
(a)(viii) Any seasonal aspects that had a material effect on the financial condition or result of operations.	not applicable
<b>PART 11 - OTHER INFORMATION</b>	
1. Disclosure not made under SEC Form 17-C	not applicable